



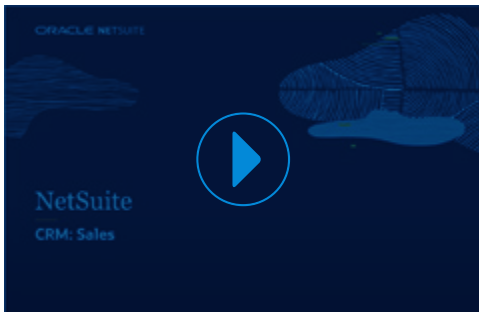
Demo Video Playlist

The CFI Video Playlist will demonstrate how CFI Suite works in real-time and how you, as dealer, can disrupt the status quo and pursue your business journey towards increased excellence and efficiency, with improved growth.



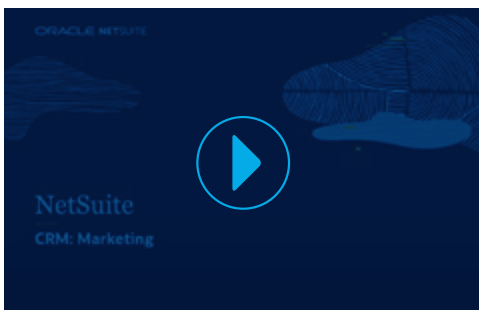
Overview & Navigation

NetSuite's Starter Edition enables your company to go-live quickly with what you need today, and can grow with you as you scale, all on a fully integrated suite.



CRM for Sales Teams

In this demonstration, we dive into NetSuite CRM for sales roles. Starting on the dashboard, we'll show reminders, like leads that need follow up as well as tasks to complete. We also explain how to leverage the KPI portlet to get more detailed information on customers, leads and more



CRM for Marketing Teams

In this demonstration, we dive into NetSuite CRM for marketers. The dashboard shows reminders for tasks to be completed, campaigns that need attention as well as drillable KPIs that provide a real-time view into sales, active campaigns, campaign responses and leads.

CRM

CFI Suite

Financials

Operations

SuitePeople

SuiteCommerce



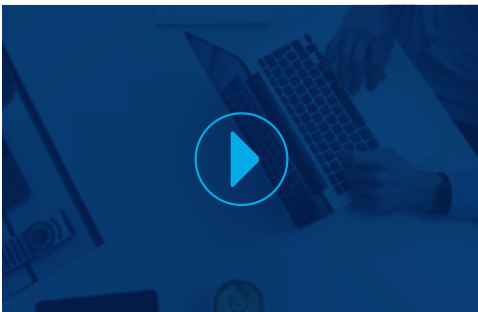
CFI Suite Life Cycle

CFI Suite will allow dealers like you to manage your entire company on one business system. This unified platform will enable visibility on all your business operations from Accounting and CRM to Warehouse Management and more.



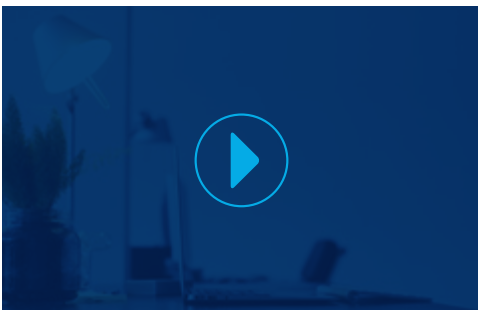
Line Import Tool

Improve your time to quote process with simple Drag and Drop importing of SIF, csv, xml files and more on the Quote transaction.



Project Insights

Discover how Project Insights will allow real-time analytics on orders being processed with ability to monitor forecasts, including WIP costs. In this video we will showcase how Project Insights ensures realistic cost forecasts while respecting accounting standards of the Industry.



Multi Line Edit Tool

Multi Line Edit Tool allows the update of Pricing in Group and gives the ability to mass update various item lines through one click, while ultimately saving administrative efforts for SIF file exports. In this video, explore how this tool will help improve your overall operations efficiency through a single click.



PO Break Groups

The CFI Suite PO Break Groups Add-On enables dealers to perform Purchase Order (PO) split across orders for better planning across vendors and tags.



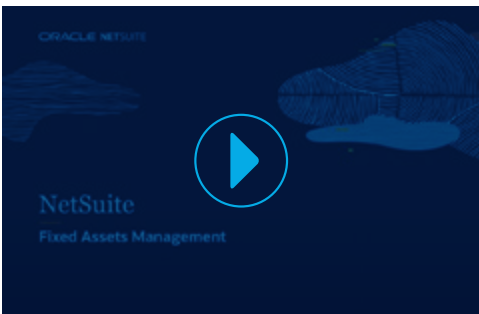
Field Service Lite

Field Service Lite (FSL) of CFI Suite has been designed for dealers aiming to increase efficiency in the management of field resources. From installation, planned maintenance or break fix, Field Service Lite leverages the core of Oracle-NetSuite to provide a seamless experience of the field solution on the platform.



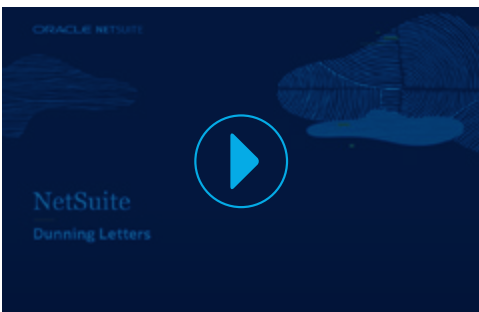
Financial Management

Finance and accounting are at the core of every business process. Learn how NetSuite's integrated suite can automate your finance and accounting functions while scaling with your organization.



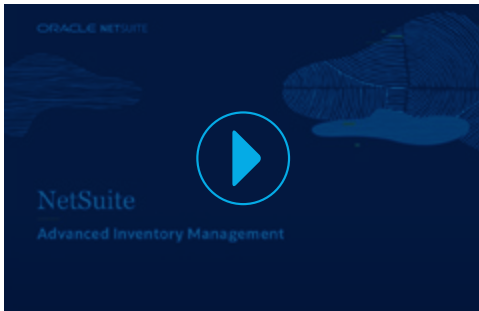
Fixed Assets Management

In this demonstration, we focus on the fixed assets management capabilities within NetSuite. We'll walk through creating fixed assets from journal entries, purchase orders, vendor bills or inventory transfers. We'll also show how to bulk import both new and existing fixed assets into NetSuite.



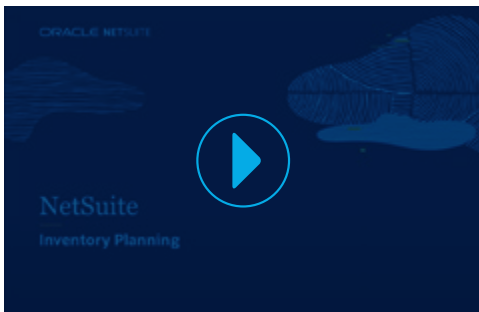
NetSuite Dunning Letters

Did you know you can automate late payment notifications with NetSuite Dunning Letters? Payment reminders are automatically sent based on customized intervals such as account balance, invoice amount, days overdue and other criteria.



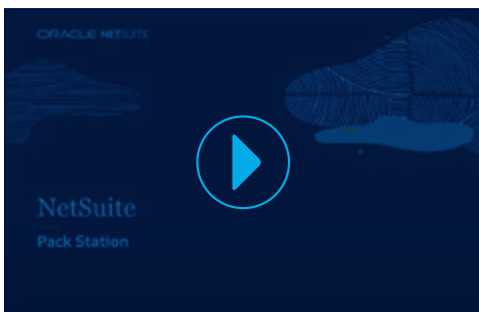
Advanced Inventory Management

In this video, we demonstrate NetSuite's advanced inventory management capabilities. We dive into how NetSuite's item receiving and fulfillment processes help increase efficiencies within the warehouse.



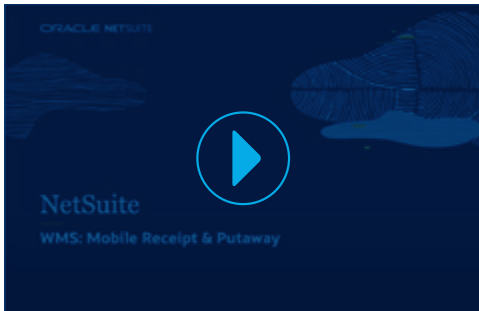
Inventory Planning

This demonstration showcases NetSuite's inventory planning capabilities. Starting on the purchasing and inventory sub-tab, we dive into the item record where users can see the inventory planning setup. We then explain NetSuite's four project methods to calculate demand plan by locations: linear regression, moving average, seasonal average or sales forecast. Lastly, we'll use the supply plan for inventory ordering and submitting orders.



Pack Station

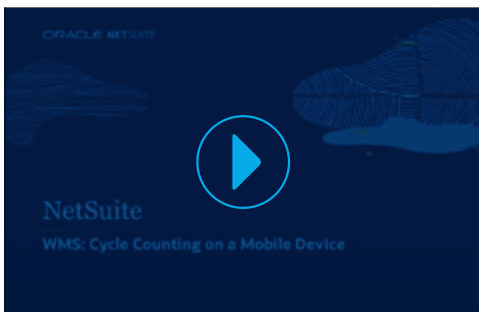
This video demonstrates how warehouse workers scan different items as they are being packed and provides details about who packed which items as well as the items that are being shipped in each package with the exact package weight. We'll see how to pack different items for multiple orders at the same time with visibility into the requirements for each box.



WMS: Mobile Receipt & Putaway

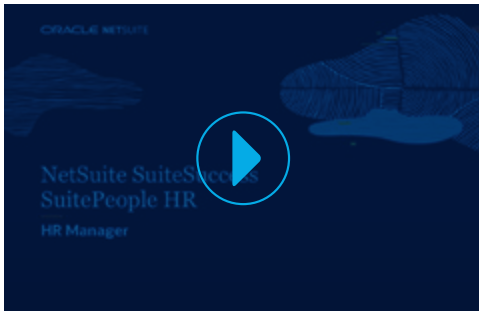
In this video, we demonstrate NetSuite Warehouse Management System (WMS) for mobile receipt and putaway. Starting on the dashboard, we see work planned for the day, week and other relevant time periods. We drill into an incoming purchase order to see order details.

On the mobile device, we'll process the purchase order receipt and address notifications for orders that are waiting on this item, items needing inspection or lot-controlled items. Finally, after the order is received, we'll use the mobile RF handheld device to put away the inventory.



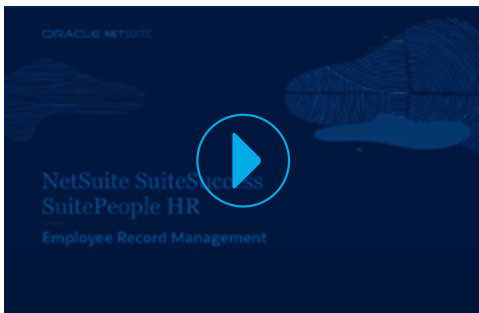
WMS: Cycle Counting on a Mobile Device

In this video, we demonstrate how to perform cycle counting on a mobile device with NetSuite WMS. Starting on the dashboard, we'll explain how to create, assign, generate and release a new cycle count. We'll leverage the mobile RF handheld device to begin and complete the inventory count of the newly released item. And finally, we'll use the manager dashboard to approve the completed cycle count and view key details, like inventory variance.



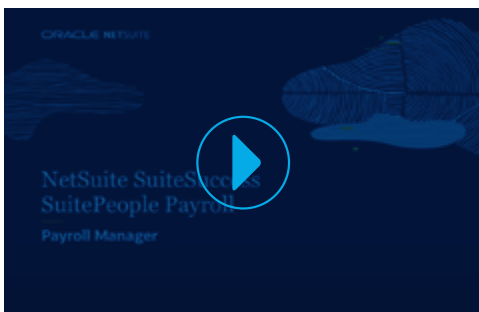
SuitePeople for HR Managers

In this demonstration, we show how NetSuite's SuitePeople HR Manager dashboard offers visibility into real-time KPIs and reports across all HR functional areas.



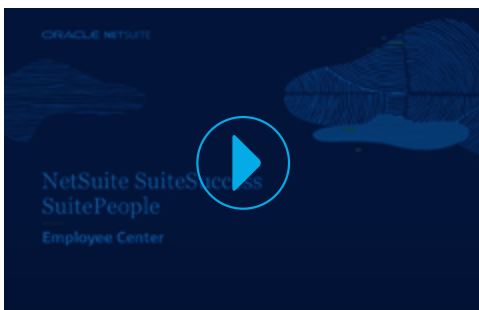
SuitePeople for Employees

In this demonstration, we show how NetSuite's SuitePeople HR can serve as your single employee record management system to view all employee data.



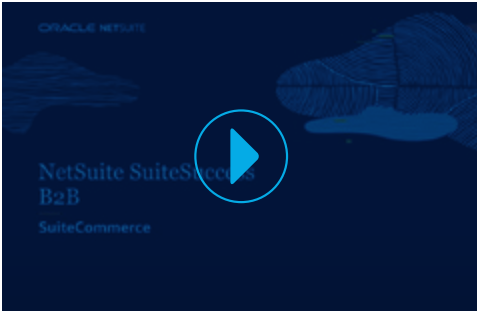
SuitePeople Payroll for Managers

SuitePeople Payroll provides real-time payroll reporting and a seamless flow of data to NetSuite ERP, ensuring that payroll is calculated and committed with ease and accuracy.



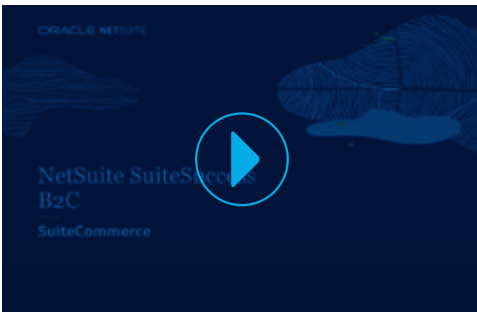
SuitePeople Payroll for Employees

In this demonstration, we show how employees can view their paycheck details in NetSuite, including pay amount, pay stub and W4 elections from a single view.



SuiteCommerce for B2B

In this demonstration, we show how NetSuite's SuiteCommerce provides real time visibility to invoices, terms and integrated self-servicing capabilities.



SuiteCommerce for B2C

In this demonstration, we show how NetSuite SuiteCommerce delivers built-in faceted navigation, intuitive site management tools, customer specific pricing and inventory stock availability.